

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for Janitorial Supplies  
 FOR: Disinfectants & Cleaners  
 TIME & (November 1, 2013 through December 31, 2014)  
 DATE: 3:00 p.m., September 25, 2013  
 ITEM NO. DESCRIPTION AND APPROXIMATE QUANTITY

Matera Paper Co.  
 835 N WW White Rd.  
 San Antonio, TX 78219

Z and V International, LLC  
 16238 Horse Bridge  
 Selma, TX 78154

Safeway Supply, Inc.  
 10841 Hillpoint Drive  
 San Antonio, TX 78217

Pyramid School Products  
 6510 North 54th Street  
 Tampa, FL 33610-1906

D.C. Distributing  
 503 West Bedford  
 San Antonio, TX 78226

Austin Vacuum SA, Inc.  
 11765 West Ave. Ste. 2  
 San Antonio, TX 78216

FTW Safety &  
 Industrial Supplies  
 759 North Las Vegas Trail  
 Fort Worth, TX 76108

Supply Innovations, LLC  
 200 Chihuahua  
 San Antonio, TX 78207

GROUP 1	DISINFECTANTS AND CLEANERS							
1.	NEUTRAL ALL-PURPOSE FLOOR CLEANER (17444) Description: Non-Dulling and rinse free, citrus Brand: Stride Size: 1 gal containers (4 per case) Product Code: JW-3904 Manufacturer: Johnson Estimated Qty: 74 cans	Price per case Total Brand Product Code Manufacturer Size Qty per case	25.90 1,916.60 Stride JW-3904 Johnson 1 gallon 4	27.48 2,033.52	17.35 1,283.90 Blitz-it 425G Safeway 1 gallon 4			
2.	COMPLETE FLOOR FINISH (17443) METAL INTERLOCK Size: 5 gallon Envirobox Product Code: 4651 Manufacturer: Johnson Estimated Qty: 42 Enviro Boxes	Price/Envirobox Total Brand Product Code Manufacturer Size Qty per box	65.07 2,732.94 Complete JW-5104773 Johnson 5 gallon 1	67.36 2,829.12	54.80 2,301.60 Ovation 0540-21 National Chemical 5 gallons 1 pail			
3.	FOAMING DISINFECTANT CLEANER (10479) MISTY FOAM (12/CASE) Product Code: APA250 Manufacturer: AMREP Estimated Qty = 179 case	Price per case Total Brand Product Code Manufacturer Size Qty per Case	28.87 5,167.73 Misty AP-A250 Manufacturer 19 oz 12	30.64 5,484.56	32.60 5,835.40 Claire 866 Claire 19 oz 12			
4.	CLEANER CARPET (10294) Size: One gallon Case 4 gallons Brand: Plus 5 Product Code No: SP 3005 4 Manufacturer: Spartan Chemical Estimated Qty: 19 cases ANY SUBSTITUTE MUST BE PREAPPROVED	Price per case Total Brand Product Code Manufacturer Size Qty per case	33.45 635.55 Plus 5 SP 3005-4 Spartan 1 gallon 4	35.76 679.44	36.50 693.50 Edge Plus 0001-0660-29 National Chemical 1 gallon 4	BID NOT TABULATED PRODUCT NOT APPROVED		
5.	DEODORANT CARPET (33352) Size: One Gallon Case: 4 gallons Brand: Airlift Tropical Product Code No.: SP3067 Manufacturer: Spartin Chemical Estimated Qty = 112 case ANY SUBSTITUTE MUST BE PREAPPROVED	Price per case Total Brand Product Code Manufacturer Size Qty per case	69.81 7,818.72 Airlift SP-3067 Spartan 1 gallon 4	76.78 8,599.36	43.15 4,832.80 Husky HSK-603-05 Canberra 1 gallon 4	BID NOT TABULATED PRODUCT NOT APPROVED		
6.	LIQUID BOWL CLEANER (10471) Description: Non-Acid Disinfectant Brand: NABC Bathroom Cleaner Manufacturer: Spartan SP7116 Size: 1 quart (12/case) Est. Qty = 95 cases	Price per case Total Brand Part No. Manufacturer Size Qty per case	18.69 1,775.55 NABC SP-7116 Spartan 1 quart 12	20.06 1,905.70	23.44 2,226.80 Bathroom Plus 1720-45 National Chemical 1 quart 12			
7.	LIQUID BOWL CLEANER (10470) Description: Acid Disinfectant Brand: M95 Mild Acid Cleaner Size: 1 quart (12/case) Manufacturer: Spartan SP7115 Est Qty = 53 cases	Price per Case Total Brand Part No. Manufacturer Size Qty per case	17.16 909.48 M95 SP-7115 Spartan 1 quart 12	18.45 977.85	28.57 1,514.21 Wangler 1735 National Chemical 1 quart 12			

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8.	SOAP, HAND, solid (10779) Size: 2 1/2 oz Brand: Dial Part No. Dia 00197 Qty per case 200 per case Est Qty = 11 case	Price per case Total Brand Part No. Manufacturer Size Qty per case	52.87 581.57 Dial LG-DIA00197 Dial 2.5 oz 200	56.10 617.10	46.68 513.48 Dial DIA 00197 Dial	BID NOT TABULATED PRODUCT NOT APPROVED	BID NOT TABULATED PRODUCT NOT APPROVED	BID NOT TABULATED PRODUCT NOT APPROVED	BID NOT TABULATED PRODUCT NOT APPROVED	BID NOT TABULATED PRODUCT NOT APPROVED
9.	SOAP, HAND, PINK & KLEAN (10485) Size: 800 ML Brand: GoJo Part No. 912812 Qty per case: 12 per case Est Qty = 11 cases	Price per case Total Brand Part No. Manufacturer Size Qty per case	29.29 322.19 GoJo GJ-9128-12 GoJo 800 ml 12	30.30 333.30	23.27 255.97 Soft N Silky 5665 Kutol 800 ml 12					
10.	CLEANER, HAND WITH PUMICE (10484) Size: 14 oz (12 bottles per case) Scent: Orange Brand: GoJo Part No. 0957-12 Estimated Qty = 53 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	24.18 1,281.54 GoJo 0957-12 GoJo 14 oz 12	35.42 1,877.26	36.65 1,942.45 Gentle Grit 235883-Z18 Safeway 18 oz 12					
11.	WATERLESS HAND CLEANING (33353) Size 12 oz with pump Brand: Purell Part No. J965912 Estimated Qty = 70 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	42.03 2,942.10 GoJo/Purell 9652-12 GoJo 8 oz 12	44.61 3,122.70	38.40 2,688.00 Sani Gel 5619 Kutol 8 oz 12					
12.	Waterless Hand Cleaning Foam (33749) Size 1200 ML Brand Purell Part No. J5392-02 Qty per case: Two Est. Qty 70 cases	Price/case Total Brand Product Code Manufacturer Size Qty per case	59.59 4,171.30 Purell 5392-02 GoJo 1200 ml 2	61.70 4,319.00	61.40 4,298.00 Purell GOJ 5392-02 GoJo					
13.	Soap, detergent granular laundry (16034) Size 32 oz Brand: Tide Part No. PGC 30804 Manufacturer: Procter & Gamble Qty/case 15 ea. Estimated Qty = 98 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	90.60 8,878.80 Tide PGC 27782 Procter & Gamble 20 oz 15	19.42 1,903.16	83.22 8,155.56 Tide PGC 27782 P&G					
14.	Cleaner, stainless steel (10495) Size: 15 oz spray (12 per case) Misty AP A141 Est. Qty 7 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	37.54 262.78 Misty AP-A141 Zenex 15 oz 12	38.86 272.02	40.40 282.80 Zena Sheen 496635 Zenex 14 oz 12					

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15.	Cleaner, Glass (10482) Size 1 gallon Part No. A2 9643 AKB 4 Color: Blue Est. Qty: 168 cases	Price per case Total Brand Product Code Manufacturer Size Qty per case	3.44 577.92 9643AKB-4 Arcot 1 gallon 4	14.26 2,395.68	10.60 1,780.80 Blitz-it BZ450G Safeway 1 gallon 4					
16.	Bleach, Liquid (9687) Size 96 oz 6% (6 per case) Estimated Qty = 273 cases	Price per case Total Brand Product Code Manufacturer Size Qty/case	10.97 2,994.81 Clorox CL-30966 12 oz 3.00	11.35 3,098.55 Clorox CL-30966 121 oz 3.00	10.27 2,803.71 Purebright 24060199 96 oz 6					
17.	Spray Trigger (16136) Size: 9 inch Part No. TO 110504 Estimated Qty = 350 each	Price per each Total Manufacturer Product Code Size	0.72 252.00 Tolco 110504 9.25"	0.53 185.50 aTolco 110504 9"	0.57 199.50 110504 9"					
18.	Spray Bottle (9829) Size: 24 oz Part No. TO 120119 Estimated Qty = 70 each	Price per each Total Manufacturer Product Code Size	0.52 36.40 Tolco 120119 24 oz	0.45 31.50 120119 24 oz	0.54 37.80 120119 IMP5024WG 24 oz					
19.	Industrial Dusting Cloths (33741) Size: 17x24 inches (yellow) 4 packs per case (50 per pk) Brand: Brawny Mfg. Georgia-Pacific Estimated Qty = 11 cases	Price per each Total Brand Product Code Manufacturer Size Qty per case	55.32 608.52 Brawny GP 29616 Georgia Pacific 17x24" 200	57.27 629.97	50.00 550.00 Safeway YDC-400-2 Berk Wiper 16x24 8/50's					
20.	Heavy Duty Towel Wipes (16858) Size: 12 1/2 x 13 inch 4 packs per case (50 per pk) Brand: Wypall X80 Wipes Mfg.: Kimberly-Clark Estimated Qty = 24 cases	Price per each Total Brand Product Code Manufacturer Size Size	24.33 583.92 Wypall KC-41026 Kimberly Clark 12.5 x 13" 200	26.66 639.84	29.40 705.60 Safeway Airmedle Berk Wiper 12"x13 1/4 Fold 16/50's (800)					
21.	Wipe Disinfectant Sheets (33306) Size: 75 per carton Qty: 6 cartons per case Brand: Clorox Fresh Scent 15949 Mfg. Clorox Estimated Qty = 1,939 cases	Price per each Total Brand Product Code Manufacturer Size Qty per case	26.40 51,189.60 Clorox CL-15949 Clorox 75 count 6	29.28 56,773.92	40.10 77,753.90 Wipe Plus 33701 Progressive Products 75 canister 12					
	<b>GROUP 1 TOTAL PRICE</b>		95,640.02	98,709.05	120,655.78					
<b>GROUP 2</b>	<b>PAPER PRODUCTS</b>									
1.	Soap Dispenser Autofoam (31516) Manufacturer: Technical Concepts Product Code: TC 750139 Estimated Qty = 1 case	Price per case Total Part No. Brand Qty per case	0.00 0.00 TC 750139 Technical Concepts 10	544.83 544.83	515.00 515.00 10					

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PRODUCT NOT APPROVED

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	SOAP AUTOFOAM REFILLS (31517) Manufacturer: Technical Concepts Product Code: TC 750112 4 per case Estimated Qty: 245 cases	Price per case Total Brand Qty per case	73.30 17,958.50	75.89 18,593.05	68.28 16,728.60					
	WATERLESS HAND CLEANING (10488) Size: 4.25 oz Brand Purell Part No. 965124 Qty per case 24 bottles Estimated Qty = 634 cases	Price per case Total Brand Manufacturer Product Code Manufacturer Qty per case	41.79 26,494.86	46.52 29,493.68	44.74 28,365.16 GoJo GOJ9651					
	SOAP, DISH DETERGENT (16035) Size 24 oz (10 per case) Brand: Ivory Part No. PG 25574 Manufacturere: Proctor& Gamble Qty per case Estimated Qty = 91 cases	Price per case Total Brand Manufacturer Product Code Qty per case	29.38 2,673.58	36.94 3,361.54	26.02 2,367.82					
	<b>GROUP 2 TOTAL PRICE</b>	Total	47,126.94	51,448.27	47,461.58					
			*							
	<b>TOTAL PRICE GROUP 1 &amp; 2</b>	Total	<b>142,766.96</b>	150,157.32	168,117.36					
	Terms		Net 30 days	Net 30 days	Net 30 days					
	Delivery Days		3 days	10 days	5-7 days					

**\*LOW BID**

**BID INVITATIONS MAILED TO AND/OR PICKED UP BY:**

Austin Vacuum SA  
 Betco Corp.  
 Cleaning Ideas  
 D/V Supply, Inc.  
 DC Distributing  
 Diversified Chemical & Supply  
 FTW Safety & Industrial Supplies  
 Gulf Coast Paper

Kimberly Clark Professional  
 Matera Paper Co.  
 Pyramid School Products  
 Safeway Supply, Inc.  
 Supply Innovations, LLC  
 United Services Assoc.  
 Z and V International

SAWS Website

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